

AVON PARTY GAMES

DICE GAME

Make a dice out of an extra box you have laying around. Have each guest roll the dice. You will want to do at least 2 rotations. The last one to get a 3 or a 6 will win a prize. It's really simple, but it's very fun!!

LEFT RIGHT GAME

This game is a great way to start a party, right before you go into your presentation. Pass out one or two small gifts. Tell your guests that you will read them a story and that they should pass the gift to the person to the right when they hear the word "right" and to the left when you mention "left. The person holding the gift at the end of the story gets to keep it.

Here is the story:

I left my house and was on my way to (insert hostess's name) house. But I soon discovered that I had left my directions at home, right by the phone! Well, I knew right away that I needed to have the right directions to (insert hostess's name) house, so I turned left and I turned left and I turned right and made my way back to my house for the right directions. Sure enough, there they were, right where I had left them, right next to the phone.

Finally, I was on the right track. I arrived right on time and set up my AVON presentation right over here. You all arrived and sat down. I'm going to get right down to work and tell you about (name of company). I hope nothing will be left out. In a moment I'll show you our new line of (insert feature product line) products. If you left home with the intention of shopping for gifts tonight, you'll find we have the right gift for everyone. Think about upcoming birthdays and holidays, we don't want anyone left out. I'd be happy to help you find the right gift for that special someone.

AVON has a 100% money back guarantee. When your merchandise comes in please check it right away. If something is not right please call me right away and you can be sure I will take care of it right away. You don't want to be left with something you are not 100% satisfied with, right? If you'd like to be a hostess and earn free and discounted merchandise, this is the right time for you to explore hosting a party.

I'm enjoying being here with all of you tonight and I hope you are having fun, too. I know you can't wait to see if we have that special item you have been looking for, so without further delay I will get right to the point of this party, which is showing you our great products! So, there is really nothing left for me to do except congratulate the winner, right?

ALPHABET GAME

Make index cards with one alphabet letter on each. This game is designed to get the guests familiar with the products in the brochure. Tell them you are going to give them 3 minutes to look through the brochure. At the end of 3 minutes, tell them to close the book—no peeking. Randomly, hold up and say the letter on the card. The first person to tell you anything AVON related (in or out of the brochure) that starts with that letter gets the card. Go through the entire alphabet. The person with the most cards at the end wins the prize!!

Note: Some letters are harder than others. For example, the letters X, Y, and Z. Be sure to have some answers in mind for these letters.

RECRUITING GAME

Have guests add their points as you read the story below. The person with the highest score wins the prize.

If any selling you have done before,
Put down 10 as the start of your score.
If you have a car and are able to drive,
The thing you must do is add 5.
A little spare time will add to your score,
For this you may add 15 more.
If you like people and think they are grand,
Add 6 more to see where you stand.
Add 10 points if you think parties are fun,
And when you add this you're almost done.
If you score the highest, it is plain to see,
An AVON representative is what you should be!!

RECRUITING GAME #2

At the beginning of the party, you shared the history of AVON, your personal AVON story and told them about all the benefits of becoming an AVON representative. Randomly, ask them questions about your job. Each correct answer gets a raffle ticket. Some questions can be:

- How long has AVON been around?
- How long have I been doing AVON?
- What are some of the benefits of becoming a rep?
- How much does it cost to start?
- Who is my boss and who determines my schedule?
- How much money can I earn?

Of course you can add any other questions you want to this list. The purpose is to get the guests talking about how wonderful AVON is.

DEAL OR NO DEAL?

This game is designed to get bookings. You will need lots of envelopes with the picture of the hostess gift inside. Tell them **not to open the envelope!** You want to make a deal with them. If they decide to book a party today, then they will receive what's in the envelope at their party. The curiosity often leads them to booking a party. 😊